
Atlanta XXV History in the Making

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History In The Making

**Forum For Former Decision Makers To Review
Previous Issues And Show How These Issues
Provide A Framework To Continue The Evolution
Of Government/Industry Relationships**

Materiel Acquisition Issues - 1976 To 1989

- **Small Budget to Large Budget to Decreasing Budget**
- **Critical Modernization Requirements**
- **Huge “Bow Wave”**
- **Hollow Army - Equipment Readiness Problems**
- **Congressional Criticism**
- **Distrust of Government Testing**
- **Depot Initiatives Stymied**
- **Poor Quality of New Equipment**
- **Packard Commission**
- **“ILL WIND” - Lawyers Reigned Supreme**

“It’s Deja Vu All Over Again”

Acquisition Initiatives - 1976 To 1998

- **PMs Had Extensive Operational Experience**
- **Increased User Input - TRADOC System Managers**
- **Increased “Green Suiter” Input To Soldier Systems**
- **Increased Contractor Knowledge Of User - NTC**
- **Total Program Support By Prime Contractor - MSE**
- **Increased Contractor Support - Particularly Aviation**
- **Depot Performance Enhancement**
- **Objective Supply System (OSS) - Fort Hood**
- **Common Items And Supply Depots To DLA**
- **In Transit/Total Asset Visibility - But Too Slow**

AN OUTSIDER'S VIEW OF AMC TODAY

- **Not Enough “Green Suiters’ To Influence The Action**
- **Management Of Suppliers Is Key Focus**
- **Increased Reliance On Contractors In All Areas**
- **Decreased Emphasis On Acquisition Expertise**
- **Many Good Initiatives**
 - **Velocity Supply Management**
 - **State-Of-The-Art In-Transit/Total Asset Visibility**
 - **Paperless Contracting**
 - **Streamlined RFPs (?)**

Too Few People For Too Many Jobs?